

# **CABINET**

Meeting: Wednesday, 7th December 2016 at 6.00 pm in Civic Suite, North Warehouse, The Docks, Gloucester, GL1 2EP

# **ADDENDUM**

The following item/s was not provided for in the agenda for the meeting; however, the Chair of the meeting has agreed to accept this report as a matter of urgency.

The special circumstances for non-compliance with Access to Information Rule 5 and Section 100B (4) of the Local Government Act as amended (items not considered unless the agenda is open to inspection at least five days in advance of the meeting) were that the Council was only made aware of the issue and the resulting investigation into a viable solution that would enable the developer to continue to meet their programme and secure the delivery of the project did not allow sufficient time for standard procedures to be followed.

### 11. BAKERS QUAY (PAGES 5 - 16)

To consider the report of the Cabinet Member for Regeneration and Economy seeking approval for Gloucester City Council to make available to Rokeby Merchant a regeneration enabling loan to assist with the delivery of the Bakers Quay scheme.

PLEASE NOTE: Appendix 1 contains exempt material as defined in paragraph 3 of Part 1 of Schedule 12A to the Local Government Act 1972 (as amended). If Members wish to discuss material contained within Appendix 1 it will be necessary to notify the Chair to enable a resolution to be passed to exclude the press and public.

Yours sincerely

Jon McGinty Managing Director

#### **NOTES**

### **Disclosable Pecuniary Interests**

The duties to register, disclose and not to participate in respect of any matter in which a member has a Disclosable Pecuniary Interest are set out in Chapter 7 of the Localism Act 2011.

Disclosable pecuniary interests are defined in the Relevant Authorities (Disclosable Pecuniary Interests) Regulations 2012 as follows -

| Interest | Prescribed description |
|----------|------------------------|
|          |                        |

profession or vocation

Employment, office, trade, Any employment, office, trade, profession or vocation carried on for profit or gain.

**Sponsorship** 

Any payment or provision of any other financial benefit (other than from the Council) made or provided within the previous 12 months (up to and including the date of notification of the interest) in respect of any expenses incurred by you carrying out duties as a member, or towards your election expenses. This includes any payment or financial benefit from a trade union within the meaning of the Trade Union and Labour Relations (Consolidation) Act 1992.

Contracts

Any contract which is made between you, your spouse or civil partner or person with whom you are living as a spouse or civil partner (or a body in which you or they have a beneficial interest) and the Council

- (a) under which goods or services are to be provided or works are to be executed; and
- (b) which has not been fully discharged

Land

Any beneficial interest in land which is within the Council's area.

For this purpose "land" includes an easement, servitude, interest or right in or over land which does not carry with it a right for you, your spouse, civil partner or person with whom you are living as a spouse or civil partner (alone or jointly with another) to occupy the land or to receive income.

Licences

Any licence (alone or jointly with others) to occupy land in the Council's area for a month or longer.

Corporate tenancies

Any tenancy where (to your knowledge) –

- (a) the landlord is the Council; and
- (b) the tenant is a body in which you, your spouse or civil partner or a person you are living with as a spouse or civil partner has a beneficial interest

Securities

Any beneficial interest in securities of a body where –

(a) that body (to your knowledge) has a place of business or land in the Council's area and

- (b) either
  - The total nominal value of the securities exceeds £25,000 or one hundredth of the total issued share capital of that body; or
  - ii. If the share capital of that body is of more than one class, the total nominal value of the shares of any one class in which you, your spouse or civil partner or person with whom you are living as a spouse or civil partner has a beneficial interest exceeds one hundredth of the total issued share capital of that class.

For this purpose, "securities" means shares, debentures, debenture stock, loan stock, bonds, units of a collective investment scheme within the meaning of the Financial Services and Markets Act 2000 and other securities of any description, other than money deposited with a building society.

NOTE: the requirements in respect of the registration and disclosure of Disclosable Pecuniary Interests and withdrawing from participating in respect of any matter where you have a Disclosable Pecuniary Interest apply to your interests and those of your spouse or civil partner or person with whom you are living as a spouse or civil partner where you are aware of their interest.

#### **Access to Information**

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For further details and enquiries about this meeting please contact Tanya Davies, 01452 396125, tanya.davies@gloucester.gov.uk.

For general enquiries about Gloucester City Council's meetings please contact Democratic Services, 01452 396126, democratic.services@gloucester.gov.uk.

If you, or someone you know cannot understand English and need help with this information, or if you would like a large print, Braille, or audio version of this information please call 01452 396396.

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- You should proceed calmly; do not run and do not use the lifts;
- Do not stop to collect personal belongings;
- Once you are outside, please do not wait immediately next to the building; gather at the assembly point in the car park and await further instructions;
- Do not re-enter the building until told by a member of staff or the fire brigade that it is safe to do so.





Meeting: Cabinet Date: 6 December 2016

Subject: Bakers Quay, Gloucester

Report Of: Cabinet Member for Regeneration & Economy

Wards Affected: Westgate

Key Decision: No Budget/Policy Framework: No

Contact Officer: Anthony Hodge, Head of Regeneration & Economy

Email: Anthony.hodge@gloucester.gov.uk Tel: 39-6034

**Appendices:** 1. Commercial Information (Exempt)

2. Site Location Plan

#### FOR GENERAL RELEASE

The special circumstances for non-compliance with Access to Information Rule 5 and Section 100B (4) of the Local Government Act as amended (items not considered unless the agenda is open to inspection at least five days in advance of the meeting) were that the Council was only made aware of the issue and the resulting investigation into a viable solution that would enable the developer to continue to meet their programme and secure the delivery of the project did not allow sufficient time for standard procedures to be followed.

## 1.0 Purpose of Paper

1.1 This report seeks approval for Gloucester City Council to make available to Rokeby Merchant a regeneration enabling loan to assist with the delivery of the Bakers Quay scheme.

### 2.0 Recommendations

#### 2.1 Cabinet is asked to **RESOLVE** that:

- (1) A regeneration enabling loan facility, as detailed in the confidential appendix, that is compliant with Market Economy Investor Principles, be made available through the Regeneration Reserve to Rokeby Merchant for the purposes of contributing towards the delivery of Phase 1 of the Bakers Quay scheme, repayable no later than 24 months after the final payment.
- (2) Payments to the developer be made on a staged basis to reflect private sector investment and activity on the ground.
- (3) The Head of Finance, in consultation with the Head of Regeneration and Economy and the Cabinet Member for Regeneration & Economy, be delegated authority to agree final loan terms with Rokeby Merchant, along the lines set out in the confidential appendix, and subject to his satisfaction that all

necessary due diligence to minimise risk to the Council's investment has been completed.

## 3.0 Background and Key Issues

3.1 Bakers Quay is widely regarded as the final piece in the successful regeneration of the Quays area. The site is identified by the attached plan contained in Appendix 2 and is situated on St Ann Way in the South West of Gloucester City Centre adjacent to the Gloucester Quays development. To recap the scheme consists of the following:

| Phase I   | <ul> <li>Hotel (104 bed), restaurant and drive-thru units pre-let to Premier Inn, Brewers Fayre and Costa Ltd</li> <li>Building of a new Provender Mill comprising 46 apartments and 3 A3 units totalling 4,950 sq ft</li> </ul> |  |
|-----------|--|--|
| Phase II  | - Malthouse Extension to be refurbished into 74 apartments   |  |
| Phase III | - Transit Shed & to be converted into 2 A3 units totalling 6,600 sq. ft.   |  |
| Phase IV  | - Downings Malthouse to be refurbished into 42 apartments and 18,980 ft. of A3 units   |  |

- 3.2 This scheme has already attracted significant assistance from the Homes & Communities Agency, after thorough due diligence, to enable the site acquisition. This has resulted in the public sector already having a major stake in the development. Without this support, which includes multi million pound private sector investment, the site would potentially remain in its current dilapidated state for the foreseeable future. If this current scheme fails to get moving, the site could return to the public sector and which could result in significantly more public resources to not only secure the warehouses, but to get any future scheme moving forward than this proposed regeneration loan.
- 3.3 The proposal is that Gloucester City Council make available a regeneration enabling loan to Rokeby Merchant to assist with the delivery of the Bakers Quay scheme, Phase 1. The funds would be repayable within 24 months of the final staged payment, inclusive of appropriate market interest. The additional interest received would be returned to the Council's General Fund.
- 3.4 It is appreciated that many areas within the Council are seeking funding, not least within a period of limited finance availability. The key distinction of this proposal is that it is a regeneration loan, refundable within an agreed period, which will also generate a return. The loan will be underwritten by the Regeneration Reserve. This Reserve is based on income from the properties transferred to the city following the winding up of the South West Regional Development Agency. A condition of that transfer was that funds generated by those properties would be ring fenced for regeneration purposes.
- 3.5 The Bakers Quay scheme if delivered would also generate the following additional financial benefits to the taxpayer:

- additional National Non Domestic Rates
- 46 new apartments within the city paying Council Tax plus, within current rules, New Homes Bonus

In addition economic evidence suggests that every house built generates one direct job, 0.5 supply chain jobs and 1.5 indirectly induced jobs.

- 3.7 Equating this to the Bakers Quay scheme Phase 1 could generate:
  - 46 direct jobs
  - 23 jobs in the supply chain
  - Over 50 construction jobs
  - 75 indirect and induced jobs created elsewhere in the supply chain Total: 194 jobs
- 3.8 To date the developer has met all their obligations, namely:
  - 1. To secure the buildings (from theft/arson)
  - 2. To protect the buildings from future damage from the elements
  - 3. To finalise planning permission and dealing with conditions thereof
  - 4. To seek and approve building contractor(s)
  - 5. Initial land payment to HCA
- 3.9 The developer has already invested a sizeable stake with this development and has stuck with it.

#### 4.0 Asset Based Community Development (ABCD) Considerations

4.1 The scheme will be delivered by the private sector. However Council officers will encourage the developer, RM, to ensure that as much of the construction and ongoing employment benefit is retained locally and to the benefit of Gloucester City residents. The developer has agreed to appoint a local contractor, Barnwood as lead contractor.

### 5.0 Alternative Options Considered

- 5.1 The following alternative option was considered by the project team and subsequently discounted:
  - 1. Do nothing: the City Council could leave the developer to secure the necessary funding. This would remove any risk from the council becoming a part of the delivery of this scheme. This was not deemed appropriate for reasons set out in the confidential appendix.

#### 6.0 Reasons for Recommendations

6.1 The proposed recommendations will enable the City Council to unlock this scheme, drawing in the investment, jobs and other financial inputs including additional non-domestic rates and new homes bonus.

### 7.0 Future Work and Conclusions

- 7.1 Should Members be minded to approve the recommendation contained in this report this will result in the commencement and completion of the following action:
  - Head of Finance concluding any remaining due diligence to his satisfaction that the risks to the public capital investment are minimised and acceptable, given the wider regeneration benefits of the scheme
  - 2) The entering into a regeneration loan agreement with RM to accept funds to be used for the purposes of cash flow, including the provision of staged payments, interest and security.

### 8.0 Financial Implications

- 8.1 Capital expenditure regulations allow the Council to give a loan to a third party towards expenditure which would, if incurred by the authority, be capital expenditure.
- 8.2 The return of the loan to the Council is not guaranteed. If the developer is unable to return any portion of the money this will be charged firstly to the regeneration reserve and then to the General Fund if the reserves are not sufficient. This liability should be considered when evaluating other uses of the regeneration reserve. Any cost incurred will reduce funding for other regeneration schemes and potentially the wider revenue budget.

(Financial Services have been consulted in the preparation of this report)

# 9.0 Legal Implications

- 9.1 The Council has to have particular regard to the following obligations/restrictions in connection with the proposals:
  - 1. State Aid: the Council must not confer an advantage on a selective basis to private undertakings (EC Regulation 659/1999, as amended). This advantage can be financial or otherwise. If a complaint that the Council has provided State Aid is upheld, the Council may be obliged to take steps to recover such advantage from the recipient (which may have financial and reputational risks), and may incur penalties if it does not do so
  - 2. The proposed transaction is complex, and care must be taken to ensure that no legal obligations or restrictions imposed on the Council are breached. Specialist legal advice has been sourced to ensure that the structure of the transaction, and its related documents, do not transgress against the Council's statutory obligations. Commercial advice is being sought to ensure that this requirement is also satisfied.

(One Legal have been consulted in the preparation of this report)

#### 10.0 Risk & Opportunity Management Implications

10.1 The primary risks to the Council are:

- 1. Failure to deliver the scheme: this will be mitigated through staged payments based on activity on the ground
- 2. Failure by RM to repay the regeneration loan: a charge will be placed on the developer's profit share agreement to reduce this risk

### 11.0 People Impact Assessment (PIA):

11.1 The PIA Screening Stage was completed against the protected characteristics. This did not identify any potential or actual negative impact, therefore a full PIA was not required. This project will give opportunities for all those within the protected characteristics in terms of improved housing, and employment opportunities.

# 12.0 Other Corporate Implications

# Community Safety

12.1 The benefits of this project are positive. Whilst the disused warehouses are on private land, they have been subject to trespass. The warehouses are in a dangerous state and such trespassing is extremely dangerous for those individuals that undertake this activity.

### Sustainability

12.2 This scheme is a highly sustainable contribution towards the regeneration of Gloucester. It maximises the reuse of old buildings which their physical condition makes possible, is on previously developed land and is in a city centre location enabling the end residents and commercial users to benefit from public transport and all the amenities of a city centre location.

### Staffing & Trade Union

12.3 There are no Trades Union or staffing issues to consider.

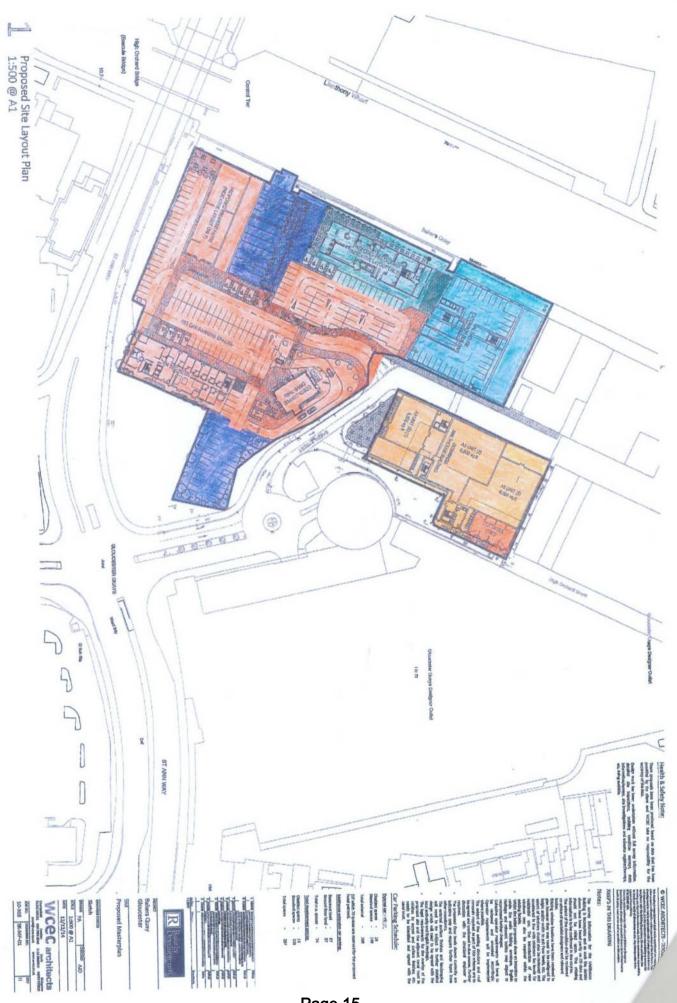
**Background Documents:** None



By virtue of paragraph(s) 3 of Part 1 of Schedule 12A of the Local Government Act 1972.

**Document is Restricted** 





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